



IMD GROUP
LIMITED

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11 October 2007

The Manager - Companies
Australian Stock Exchange Limited
20 Bridge Street
SYDNEY NSW 2000

(1 page by email)

Dear Madam,

**LAUNCH OF SAFETY COLLECTION AND INJECTION PRODUCTS
INTO THE UK AND EUROPE**

The Directors are pleased to announce that IMD Group Limited has, through its wholly owned subsidiary BMDi Pty Limited ('BMDi'), has signed a Heads of Agreement with Frontier Medical Products (UK) ('Frontier') for the development and supply of collection and injection products to the United Kingdom and Europe.

Frontier is a specialist manufacturer and marketer of medical sharps collectors and is part of the Frontier Group of companies, a diversified manufacturer and supplier of medical products worldwide. BMDi and Frontier have reached Heads of Agreement which are now being formally documented to reflect the following key areas of co-operation:

- BMDi will supply Frontier with a range of high quality, globally competitive medical sharps collectors that are United Nations compliant. This range was launched at the UK Infection Control Nurses Association conference in September 2007. The first orders are scheduled to be shipped in late November 2007.
- BMDi will manufacture and supply to Frontier a discreet range of injection products developed for the UK Harm Reduction market, a market currently valued at over £40 million annually.
- BMDi will source from Frontier a range of Sharpsafe® Exchange medical sharps collectors and other products to complement the existing BMDi product portfolio.
- BMDi are undertaking a market assessment for the launch of Frontier's range of pressure relieving products, to be sold in hospital and community environments in Australia and New Zealand.
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The Company's Managing Director, Gary Lewis, said; 'This is a significant development for BMDi as it represents our first foray into the UK, while increasing our market presence in Europe. It is continued recognition of the Company's growing reputation as an OEM and branded products supplier to the global safety medical devices market'.

For further information please call Gary Lewis, Managing Director on 02 8249 4381.

Peter J. Nightingale
Company Secretary

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