

ABN 30 096 048 912

28 February 2005

The Manager Companies  
Australian Stock Exchange Limited  
20 Bridge Street  
SYDNEY NSW 2000

(1 page by email)

Dear Madam

### **PRODUCT SALES IN INDIA**

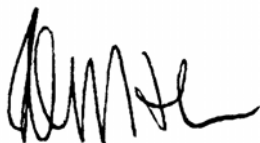
In late 2004, the Company was successful in being awarded a contract to supply of 14,000 Nomoresharps™ needle disposal units and 28,000 medical sharps disposal containers to the PATH (Program for Appropriate Technology in Health) sponsored immunisation program for the Andrapradesh Ministry of Health in India. The Directors are pleased to announce that, following the change of government in India, the new Ministry of Health has ratified the contract and the Company will begin supplying the Nomoresharps™ needle disposal units and medical sharps disposal containers as soon as possible and with completion expected by June 2005.

The Company has also achieved the following further successes in establishing IMD Group as a supplier of medical products to India:

1. An IMD Group subsidiary, Bio Medical Operations Australia Pty Limited ('BMOA'), has been sanctioned by the Reserve Bank of India, for the establishment of a branch office, thereby enabling BMOA to trade directly with Indian distributors rather than via existing manufacturers in India.
2. The IMD Group outsourced manufacturing plant (AvUlco) has begun the commercial manufacturing of the Nomoresharps™ needle disposal units and medical sharps disposal containers for supply to the Indian market.
3. Distribution arrangements have been negotiated with DPA Marketing Goa, a medical consumable group in Goa, and Hails Medi Products, a distributor based in Dehli which specialises in government contracts.
4. Hails Medi Products have negotiated for the inclusion of IMD Group Nomoresharps™ needle disposal units and medical sharps disposal containers in the 7.6 litre size on the Bhutan Army supply contract with sales expected to commence in the coming months.
5. The IMD Group Nomoresharps™ needle disposal units and medical sharps disposal containers in the 7.6 litre size have been included on the New Delhi and Maharashtra State Governments supply lists, with initial sales of Nomoresharps™ needle disposal units already approved.
6. Sales of the IMD Group Nomoresharps™ needle disposal units and medical sharps disposal containers have commenced through existing distribution networks to hospitals, nursing homes and general practitioners throughout Delhi, Bombay, Goa and Madras.

For further information, contact Robert Archer on (61 2) 42717255 or Sam Mann on (61 2) 92475087.

Yours sincerely



Peter J. Nightingale  
Company Secretary