



MLA expands OEM agreements with two blue-chip companies

- **MLA signs OEM agreements with two multinational blue-chip device companies**
- **8 new products developed – forward orders in place, first products to ship in May**
- **Estimated incremental revenue to MLA - \$1 million p.a.**

Sydney: 22nd April 2013: Medical products and distribution company Medical Australia Limited (ASX:MLA) is pleased to announce that it has broadened two Original Equipment Manufacturer (OEM) agreements with leading global device companies. The agreements will generate an estimated \$1 million in revenue to MLA per annum.

Under the terms of these agreements, MLA will manufacture eight new products for the two companies, who are existing customers of MLA. Forward orders are already in place, with first products to ship in May.

Managing Director Mark Donnison said: “It pleasing to strengthen MLA’s OEM partnerships with these two leading blue-chip medical device companies, who are current customers of MLA. These two agreements demonstrate the strength and reliability of MLA’s global supply chain and quality systems.

“The agreements will provide a meaningful stream of recurring revenue on an annual basis. MLA is continuing to build its revenue base through new OEM and supply agreements, allowing the company to continue to invest in the animal healthcare market. Our partnership with MediVet continues to strengthen with the ongoing rollout of regenerative animal stem-cell therapy progressing well throughout the UK and Ireland.”

“MLA is actively pursuing a number of opportunities in both the animal and human healthcare markets, and we look forward to updating shareholders as these opportunities develop.”

ENDS

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Medical Australia Limited (ASX : MLA) is a medical company engaged in the manufacture, distribution and sale of a broad range of medical devices used by healthcare facilities and critical care services in global markets. The Company is a leader in Intravenous (IV) Medication Delivery Systems, Surgical Irrigation, Suction and Oxygen Therapy, Safety Sharps Collection and Reuse Prevention and specialised Diagnostic and Laboratory Equipment. Our products are used in three broad areas of healthcare, Human Health; Biological Collection, Processing and Laboratory; and Animal Health.