

## **ASX/MEDIA RELEASE**

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## BMDI TUTA WELL POSITIONED FOR NEXT STAGE OF GROWTH

- Successfully completes acquisition of Clements Medical Equipment.
- \$1.8 million capital raising completed.
- Secures TGA approval for contract manufacture of over 80 products.

Sydney, Australia: Medical device manufacturer and distributor **BMDI TUTA Limited (ASX: BMI)** today announced that it has successfully completed the acquisition of 100year old Clements Medical Equipment (Clements), as reported to the market on 31 March 2009.

The company is also pleased to report that it has concluded a \$1.8 million capital raising which will fund the Clements acquisition and provide additional capital for BMDI TUTA's future growth.

BMDI TUTA has also significantly strengthened its international supply chain following the Therapeutic Goods Administration's (TGA) certification of new state-of-the-art contract manufacturing facilities in China.

BMDI TUTA's managing director Gary Lewis said, "These are very positive developments for BMDI TUTA and they position us well for our next stage of growth. With the capital raising completed, we now have greater financial flexibility to pursue organic growth opportunities and fund current operations. The demand for shares from the rights issue illustrates that shareholders recognise the longer-term potential of our growth strategy."

"The completion of the Clements acquisition is also pleasing as it represents our second successful acquisition in the past fifteen months. This is another step in BMDI TUTA's continued expansion and integration of leading medical device brands and businesses."

"Clements is an excellent business with strong brand equity and growth prospects. It has been supplying the Australian healthcare market for more than 100 years and we are delighted to be adding such a well-recognised and trusted product range to our portfolio. Our immediate priority will be to integrate Clements into our existing operations and make its products available through our local and international distribution channels." "TGA approval to contract manufacture more than 80 products from within the TUTA business significantly strengthens BMDI TUTA's international supply chain. It will add to our cost-competitiveness and greatly increase capacity. We are currently pursuing an aggressive organic growth strategy and have an active pipeline of tenders and other new business opportunities both locally and internationally. Expansion of our global supply chain will be a major advantage in this respect."

Gary Lewis added, "While organic growth is our near-term focus, we continue to identify strategic acquisitions that are EPS accretive and help us achieve scale. We will continue to target businesses that have strong brands and products that fall within our five core clinical areas – IV and Medical Systems, Safety Collection and Injection, Blood Banking, Surgical products and Anaesthesia. We are currently assessing a number of new opportunities and will continue to keep the market abreast of our developments."

## For more information contact:

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BMDI TUTA Limited (ASX : BMI) is a medical company engaged in the manufacture, distribution and sale of a broad range of medical devices used by healthcare facilities and critical care services in global markets. BMI's strategy is to provide products that improve clinical and community safety, by delivering a range of safety-engineered medical devices with a focus on five clinical therapy areas: IV and medical systems, safety injection and collection products, blood banking, surgical products and anesthesia.