



ABN 30 096 048 912

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24 November 2006

The Manager Companies
Australian Stock Exchange Limited
20 Bridge Street
SYDNEY NSW 2000

(13 pages by email)

Dear Madam,

RE: PRESENTATION TO ANNUAL GENERAL MEETING

I attach a PowerPoint presentation which is to be delivered to the shareholders present at today's Annual General Meeting which is convened to be held at 10.00 am.

Yours faithfully

A handwritten signature in black ink, appearing to read "P. Nightingale", with a stylized, cursive script.

Peter J. Nightingale
Company Secretary

pjn3703



IMD Group Limited

**Annual General Meeting
24 November 2006**



Mission

IMD aims to be one of the world's leading providers of safety-engineered medical devices by leveraging off our expertise in product development, supply chain management and marketing. We are committed to the integrity and quality of our products and to helping to create safer environments for health care professionals world wide.



Current Position

- ◆ Success in selling cutters in 3rd world markets.
- ◆ Emerging as a creditable supplier of sharps containers in Australia and international markets.
- ◆ Gaining recognition as having expertise in sourcing products and having products manufactured for OEM clients such as Inviro Medical.





Current Product Range

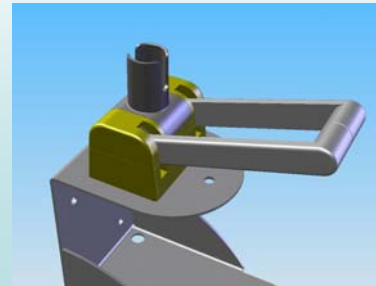
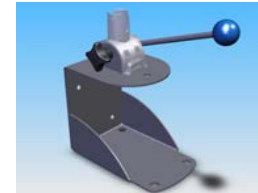
- ◆ The **nomore sharps**[®] needle disposal systems.
- ◆ A comprehensive range of medical sharps collectors with a growing distribution network throughout Australia and internationally.
- ◆ A range of manual retractable safety syringes in 0.5, 1, 3, 5 & 10ml sizes.
- ◆ A range of standard disposable products.





Key Achievements

- ◆ Undertook strategic review of business:
 - ◆ Re-position company as key player in product sourcing and supply chain management.
 - ◆ Bullet proof core collector and cutter business.
 - ◆ Expanded distribution channels - regional and product categories.
 - ◆ IP evaluation and commercialisation.
 - Auto retractable safety syringe
 - Re-engineered cutter
 - Customer-focused NPD
- ◆ Strategic alliances on manufacturing & supply side:
 - ◆ AP Medical (Italy) - sharps collectors.
 - ◆ Eversincere Group (China) – InviroSTRIFE; InviroLINK & InviroTIP products.
 - ◆ Shandong Weigao (China) – Inviro SNAP safety syringes & needles.
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- ◆ IP evaluation and commercialisation.





Key Achievements

- ◆ Inviro Medical
- ◆ Terumo
- ◆ World's No. 1 needle cutter supplier:
 - ◆ UNICEF
 - ◆ PATH
 - ◆ Swiss Red Cross
- ◆ Key customer acquisitions:
 - ◆ D. Analytical (Greece)*
 - ◆ Danpleje (Denmark)
 - ◆ Al Sumow (Kuwait)*
 - ◆ BJC Trading (Thailand)
 - ◆ Lechoba Medicals (South Africa)
 - ◆ Primaco (Indonesia)



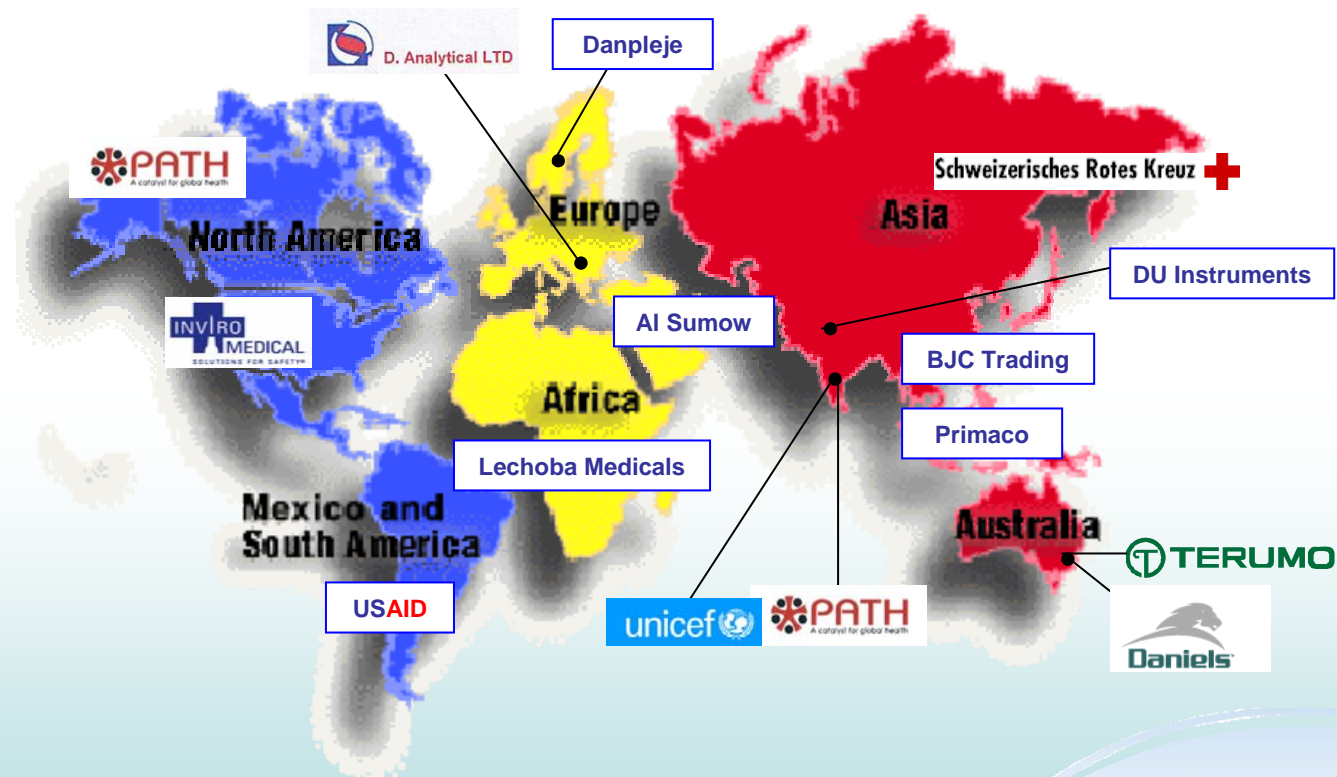
Product Pipeline

- ◆ Auto retractable safety syringes
- ◆ Medical waste collectors
- ◆ Dental safety products
- ◆ AD syringes
- ◆ Hand hygiene products
- ◆ More OEM product lines





Existing Key Customers





Revenue Forecast by Region

Region	Latest Sales Forecast Y/E 30 June 2007
Australia/NZ	500,000
North America	1,300,000
Europe	750,000
Indian subcontinent	350,000
Africa	35,000
East Asia	45,000
Central Asia	75,000
Middle East	200,000
Pan America	15,000
Other	50,000
Total	\$3,320,000



Revenue Forecast by Product

Product	Latest Sales Forecast Y/E 30 June 2007
Needle cutters	525,000
Sharps collectors	655,000
OEM products	1,300,000
Hand hygiene	-
Standard disposables	790,000
Safety syringes (BMDi)	50,000
AD Syringes	-
Total	\$3,320,000



Future Initiatives

- ◆ New Heads of Agreement with Inviro Medical
 - ◆ Broaden product range
 - ◆ Reciprocal global distribution agreement
- ◆ Rollout of new product development program
 - ◆ Auto retractable safety syringe
 - ◆ Hand hygiene products
 - ◆ Complementary product sourcing
- ◆ Continued expansion of local and worldwide distribution channels
 - ◆ Asia Pacific
 - ◆ Africa
 - ◆ Europe
- ◆ China office established in Shanghai



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ASX Code: IML



***nomore*sharp^s**